

SAFE Times

May/June 2010

News and Happenings from the Team at SAFE



The team at SAFE specializes in sales, service, and installation of commercial low voltage systems in the Pacific Northwest, Inland Northwest and Alaska. SAFE, along with our design-build partners, provides services to electrical and general contractors as well as the end user. Our customers have come to rely on our knowledgeable service and support.



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SAFE installation services Corp. is one of the leading providers of integrated systems in the Pacific Northwest. SAFE's installation division provides technical installation and operational management solutions within an integrated product/service model. We provide a variety of services and product lines to our customers, ranging from fire alarm, access control, CCTV, nurse call, security, alarm monitoring services, and project management.



Providing quality service and commitment to our clients, SAFE consulting services is a low voltage engineering firm that provides electrical consulting for architects, developers, and general and electrical contractors. SAFE's consulting division is the core of our company and specializes in low voltage systems design and construction management.

Check out the May 20th edition of the Spokane Journal of Business – Market Fact Book – to see an advertisement of SAFE's services.

count on the
experts

With offices in Spokane, Spokane Valley, and Seattle, count on SAFE to be your "Security And Fire Experts".

www.safeinstallation.biz ♦ www.safeconsulting.biz

Product Spotlight: TOA IP Network Intercom System

TOA Electronic's **N-8000 Series IP & Hybrid Network Intercom** offers flexible communications for up to 1280 stations on existing LAN/WAN networks. Built on TOA's proven network audio technology, the new IP Intercom products occupy minimal network bandwidth (130 kbps maximum) for station-to-station calls and can be controlled and monitored through software or web browser. Programmable system functions include 160 paging zones, time-based call forwarding and scan monitoring.



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CWD Group deploys IP Video Surveillance at the FINI in Greenwood

Scheduled for installation in early June, SAFE will be providing a 100% IP video surveillance solution for the Fini Condominiums located in Seattle.



Sony IP vandal dome cameras will provide full coverage of the parking garage, common building entries, and select exterior locations. Sony (SNCDM160 – see picture) Network Megapixel Vandal Resistant Minidome Camera with Dual Stream JPEG/MPEG-4, Day/Night and PoE provides exceptional performance for all surveillance applications.

Call 800-742-8960, extension 109 for pricing and demonstration of this unique IP solution. ■

Continued: TOA IP Network Intercom System

If you're in the development stages of a new building project and a feature rich intercom is required, the TOA N-8000 will deliver everything you need. Call SAFE installation and our network engineer will work with your IT staff in planning the IP backbone to ensure years of reliability and unlimited expansion.

Would you like to see a working demo? Visit our office in Seattle and our staff will provide you a tour of our facility and demonstrate the TOA N-8000 IP Network Intercom. ■

Project Update: Circa Greenlake Hybrid Video Surveillance

The best of both video surveillance technologies came together in partnership at the apartment community located just off the beautiful and popular Greenlake near downtown Seattle.



Combining both analog cameras and the newest IP cameras, SAFE installation provided common area coverage of the property. The property manager is thrilled to have cameras covering the public entrance to the parking garage, which discourages car prowlers and provides a strong sense of security for this busy metropolitan meeting place. The two camera technologies are managed by one Hybrid Digital/Network Video Recorder by Exacq. ExacqVision EL is a low cost, highly energy efficient, hybrid network video surveillance appliance that provides a new level of reliability. High reliability is achieved through the use of Linux OS on a solid-state drive, ensuring that the unit is always accessible. ■

Aventine Apartment Homes Fire Alarm & Smoke Control

Located in Bellevue, Aventine Apartment Homes is close to opening its doors to yet another luxury living community. SAFE, in partnership with Weidner Apartment Homes, provided consulting services, design services, engineered drawings, equipment, and installation for the Fire Alarm System and Smoke Control System. In addition to the design and installation of the EST3 Addressable Fire alarm system, SAFE provided the custom Smoke Control Graphic Annunciator required by the Bellevue Fire Marshall. The project has been very successful and demonstrates how SAFE, with its wide range of services, can bring a life safety system from concept to completion. ■

From the SAFE Service Department: Combined Service Saves

Let SAFE help with your annual budget for low voltage system maintenance and inspections. SAFE offers 'bundling' services. Our installation department can offer competitive rates for bundling your required fire alarm inspections, central station monitoring, and preventive maintenance plans for your building's access control, intrusion alarm, and video surveillance systems. A service department representative will meet with you to evaluate your property needs, and then develop a maintenance and inspection agreement for your review and consideration. Call 1-800-742-8960 and select option 4. ■

