

SAFE Times

February 2010

News and Happenings from the Team at SAFE



Our Seattle location includes offices for SAFE consulting services and SAFE installation services Corp. The classroom space, located on the first floor, is used for meetings and training sessions alike, as our team focuses on staying on top of the cutting edge products, services, and technologies.

The team at SAFE specializes in sales, service, and installation of commercial low voltage systems in the Pacific Northwest, Inland Northwest and Alaska. SAFE, along with our design-build partners, provides services to electrical and general contractors as well as the end user. Our customers have come to rely on our knowledgeable service and support.

Vendor Fair and Open House

Mark your calendar for March 11th at 1:00 PM, and join us for SAFE's annual Vendor Fair and Open House. This is a great opportunity to see the latest in security products, ask questions, and hear from the manufacturers of the top systems. This is a rare opportunity to see first-hand demonstrations on products that SAFE can use to make your building secure. RSVP today by emailing contact@safeinstallation.biz.

What will you see at this year's event?



VIDEO SUREVEILLANCE

It's the fastest growing segment of physical security and most recognizable by everyone. CCTV, also called Video Surveillance... a lot has changed.

SAMSUNG TECHWIN



Samsung will help you to sort out all the questions about analog systems vs. digital systems and DVR's (Digital Video Recorders) vs. NVR's (Network Video Recorders). Do I really need Mega Pixel cameras? Let Samsung give you the answers.

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SAFE Featured in the Newest Issue of SDM Magazine

SAFE installation services Corp. is featured in the January 2010 issue of **SDM Magazine**. The article, "Something for Everyone: Access Control Edge Devices", by Karyn Hodgson, discusses the benefits of edge devices and highlights SAFE's work with Northern Quest Casino and Hotel in Airway Heights, Spokane. This article is a must read for anyone planning on an access control system. Visit www.safeinstallation.biz to see the featured article.



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Continued: Vendor Fair and Open House



Exacq will have a representative available to share their vision of VMS client-server solutions, which are scalable from a small single camera solution to large scale corporate or campus systems with thousands of cameras. Real-time and recorded video can be viewed, managed and configured from any location on the network.



ACCESS CONTROL

Who? Where? When? Let PCSC explain that with an Access Control System you can control who goes where and when.



PCSC will show you the benefits of convenient and pocket-sized key fobs and how they enable a specific person to enter the building's front door after 9:00 pm (or whatever time you program).



INTRUSION ALARM SYSTEMS

Consider them the backbone of every building's security system. Get updated on the latest product offerings for protecting against unwanted intrusion. DMP (Digital Monitoring Products) and Southwest Microwave are attending this year's event.



Does your facility have a fence around the perimeter? If so, fence protection should be on your list. Let Southwest Microwave demonstrate how the technology works to secure your property.

SAFE installation service Corp. is proud to host this annual event for our vendors and customers. We welcome you to our Seattle office, hope you get your important questions answered, and enjoy our hospitality. Remember the date (March 11th at 1:00 pm) and join us for networking, food, drink...all free of charge! RSVP today to contact@safeinstallation.biz. See you there!

SAFE Joins Syspine as an Authorized Reseller

The Syspine Digital Operator Phone System, powered by Microsoft Response Point software, is truly an affordable, all-in-one small business communication solution.



Packaged in a rugged, compact server housing, the Syspine A50 VoIP PBX connects to your existing office LAN environment. Best of all, you the business owner can manage and execute most all of the future moves, adds, and changes in a user friendly Windows-based environment.

See a demo at SAFE's annual Open House and Vendor Fair on March 11th, and contact us for more information.

New SAFE Team Members

Tim Marsh has joined the SAFE installation team. Tim comes to SAFE with over twelve years of low voltage installation experience. Tim is EST-3 Fire Alarm trained and factory certified as well as PCSC Access Control trained and factory certified.

Juan Tadeo is the newest member of SAFE's apprentice program. We look forward to helping him achieve his goals, as he has great potential in the profession.

Welcome to the SAFE team, Tim and Juan!

STAY CONNECTED!

Become a fan of SAFE Consulting/Installation on Facebook and receive frequent updates.

